



**FREE TO
APRO MEMBERS**

APRO MEMBER BENEFIT

Free Online Training for APRO Members

10 Courses. Two Training Series. Built for RTO.

Building a knowledgeable, confident team starts with a strong foundation. RTO Ready is now a complete 10-course online training collection, available free to APRO members.

Created specifically for rent-to-own professionals, RTO Ready gives employees structured training in industry knowledge, day-to-day responsibilities, customer communication, and sales skills they need to grow in their roles.



RTO 101 Series

- 1 Introduction to the Rent-to-Own Industry
- 2 Delivery and Safety 101
- 3 Communications in the RTO Workplace
- 4 Account Management
- 5 Rent-to-Own Sales Training 101



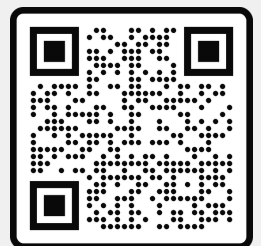
Sales Skills Series

- 1 Sales Fundamentals
- 2 Why People Buy
- 3 Building Relationships in Sales
- 4 Getting the Customer to Say, "Yes!"
- 5 Overcoming Sales Objections



Put RTO Ready to Work for Your Team

APRO members can access the full RTO Ready collection at no additional cost. Visit **apro.learnworlds.com** to access the training portal, create a login, enroll in courses, and begin learning today.



Exclusive APRO Member Benefit | www.rtohq.org