



WEDNESDAY, SEPTEMBER 2

PACIFIC	MOUNTAIN	CENTRAL	EASTERN	EVENT
8:00 AM – 9:30 AM	9:00 AM – 10:30 AM	10:00 AM – 11:30 AM	11:00 AM – 12:30 PM	State Association Presidents Peer Meetup <i>Kelly Martin, VP of Corporate Strategy & Culture – SKC Enterprises Inc., dba Rent One</i>
10:00 AM – 11:15 PM	11:00 AM – 12:15 PM	12:00 PM – 1:15 PM	1:00 PM – 2:15 PM	APRO Board Meeting & Orientation
10:00 AM – 12:00 PM	11:00 AM – 1:00 PM	12:00 PM – 2:00 PM	1:00 PM – 3:00 PM	TRIB Group Board Meeting & Orientation
1:00 PM – 2:00 PM	2:00 PM – 3:00 PM	3:00 PM – 4:00 PM	4:00 PM – 5:00 PM	Exhibitor Orientation
3:00 PM – 4:00 PM	4:00 PM – 5:00 PM	5:00 PM – 6:00 PM	6:00 PM – 7:00 PM	Attendee Orientation <i>Sponsored by: Coaster Furniture Company of America and Progressive Furniture, Inc.</i>

TUESDAY, SEPTEMBER 8

PACIFIC	MOUNTAIN	CENTRAL	EASTERN	EVENT
7:00 AM – 7:30 AM	8:00 AM – 8:30 AM	9:00 AM – 9:30 AM	10:00 AM – 10:30 AM	RTO World 2020 Virtual Kick-off <i>Sponsored by: Ashley Furniture Industries</i>
7:30 AM	8:30 AM	9:30 AM	10:30 AM	TRIB Group Membership Meeting

PEER GROUP MEETUPS

Sponsored by: Corsicana Mattress Company, D&H Distributing, GE Appliances, High Touch Technologies, L2 Corporation, PTS Financial and Benefit Services, Simply Bunk Beds, Symbol Mattress, and Technical Pro Inc.

PACIFIC	MOUNTAIN	CENTRAL	EASTERN	EVENT
9:30 AM – 11:00 AM	10:30 AM – 12:00 PM	11:30 AM – 1:00 PM	12:30 PM – 2:00 PM	Peer Group Meetup Marketing Professionals <i>Nancy Price, Director of Marketing – The Premier Companies</i> <i>Owen Pye, Marketing Manager – SKC Enterprises Inc., dba Rent One</i>
9:30 AM – 11:00 AM	10:30 AM – 12:00 PM	11:30 AM – 1:00 PM	12:30 PM – 2:00 PM	Peer Group Meetup Buyers <i>Julie Kirby, Buyer – Full-O-Pep Appliances Inc., dba American Rental</i>

RTO WORLD 2020 VIRTUAL | THE NATIONAL RENT-TO-OWN CONVENTION & TRADESHOW
 HOSTED BY APRO AND TRIB GROUP

TUESDAY, SEPTEMBER 8 *(continued)*

PEER GROUP MEETUPS *(continued)*

Sponsored by: Corsicana Mattress Company, D&H Distributing, GE Appliances, High Touch Technologies, L2 Corporation, PTS Financial and Benefit Services, Simply Bunk Beds, Symbol Mattress, and Technical Pro Inc.

PACIFIC	MOUNTAIN	CENTRAL	EASTERN	EVENT
9:30 AM – 11:00 AM	10:30 AM – 12:00 PM	11:30 AM – 1:00 PM	12:30 PM – 2:00 PM	Peer Group Meetup District Managers <i>Bill Howard, President – RNR Kentucky, LLC dba RNR Tire Express</i> <i>Mike Goodin, District Manager – Full-O-Pep Appliances Inc., dba American Rental</i>
9:30 AM – 11:00 AM	10:30 AM – 12:00 PM	11:30 AM – 1:00 PM	12:30 PM – 2:00 PM	Peer Group Meetup Dealers/Owners <i>Casey Pristou, President – Watershed Development Corp.</i>
9:30 AM – 11:00 AM	10:30 AM – 12:00 PM	11:30 AM – 1:00 PM	12:30 PM – 2:00 PM	Peer Group Meetup Store Managers <i>Bill Williams II, General Manager – Happy’s Home Centers</i> <i>Judi Van Horn, Store Manager – SKC Enterprises Inc., Rent One</i>
1:00 PM – 2:00 PM	2:00 PM – 3:00 PM	3:00 PM – 4:00 PM	4:00 PM – 5:00 PM	Hot Show Cocktail Mixer <i>Sponsored by: Whirlpool Corp.</i>
2:00 PM – 3:45 PM	3:00 PM – 4:45 PM	4:00 PM – 5:45 PM	5:00 PM – 6:45 PM	Hot Show <i>Sponsored by: Whirlpool Corp.</i>

WEDNESDAY, SEPTEMBER 9

PACIFIC	MOUNTAIN	CENTRAL	EASTERN	EVENT
7:30 AM – 8:30 AM	8:30 AM – 9:30 AM	9:30 AM – 10:30 AM	10:30 AM – 11:30 AM	KEYNOTE: Navigating the Stormy C's <i>Mike Tissot, Owner - Countryside Rentals Inc., dba Rent-2-Own</i>

RTO WORLD 2020 VIRTUAL | THE NATIONAL RENT-TO-OWN CONVENTION & TRADESHOW
 HOSTED BY APRO AND TRIB GROUP

WEDNESDAY, SEPTEMBER 9 *(continued)*

RTO EDUCATION SESSIONS

Sponsored by: Byrider Franchising, LLC, Expert Warehouse, Florida State Games, Martin Svensson Home, NavAir Corporation, Noctova RTO Sleep Solutions, RES Accessories, Relation Insurance Services, Rivero, Gordimer & Co., Sealy, Inc., Twin-Star Home International

CONCURRENT BREAKOUT SESSIONS

PACIFIC	MOUNTAIN	CENTRAL	EASTERN	EVENT
9:30 AM – 10:20 AM	10:30 AM – 11:20 AM	11:30 AM – 12:20 PM	12:30 PM – 1:20 PM	RTO Education Breakout Session – STORE MANAGERS TRACK Train the Trainer: Deliveries <i>Angie Brubaker, Director of Training and Development – SKC Enterprises Inc., dba Rent One</i> <i>Chip Guy, Vice President of Operations – Buddy Mac Holdings LLC, dba Buddy's Home Furnishings</i>
9:30 AM – 10:30 AM	10:30 AM – 11:30 AM	11:30 AM – 12:30 PM	12:30 PM – 1:30 PM	RTO Education Breakout Session – DEALERS/OWNERS TRACK Operations Panel: Powering through the Pandemic <i>Trent Agin, President – SKC Enterprises Inc., dba Rent One</i> <i>Michael Bennett, CEO – Buddy's Home Furnishings</i> <i>Jill McClure, Executive Director – Association of Progressive Rental Organization</i> <i>Todd Wilkins, Owner – Fairway Leasing LLC, dba Aaron's Sales & Lease Ownership</i>
9:30 AM – 10:20 AM	10:30 AM – 11:20 AM	11:30 AM – 12:20 PM	12:30 PM – 1:20 PM	RTO Education Breakout Session – ALL AUDIENCES TRACK Idea Lab: Driving Sales Through Social Media <i>Jessica Mahon, Marketing Director - Countryside Rentals Inc., dba Rent-2-Own</i>
PACIFIC	MOUNTAIN	CENTRAL	EASTERN	EVENT
11:00 AM – 3:00 PM	12:00 PM – 4:00 PM	1:00 PM – 5:00 PM	2:00 PM – 6:00 PM	RTO World Tradeshow
3:00 PM – 4:00 PM	4:00 PM – 5:00 PM	5:00 PM – 6:00 PM	6:00 PM – 7:00 PM	Buyers Lounge – Share Your Insights on Deals <i>Sponsored by: Corsicana Mattress Company, D&H Distributing, GE Appliances, High Touch Technologies, L2 Corporation, PTS Financial and Benefit Services, Simply Bunk Beds, Symbol Mattress, and Technical Pro Inc.</i>
3:30 PM	4:30 PM	5:30 PM	6:30 PM	Emerging Professionals Networking Social <i>Sponsored by: Nationwide RentDirect</i>

RTO WORLD 2020 VIRTUAL | THE NATIONAL RENT-TO-OWN CONVENTION & TRADESHOW
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THURSDAY, SEPTEMBER 10

RTO Education Breakout Sessions

Sponsored by: Byrider Franchising, LLC, Expert Warehouse, Florida State Games, Martin Svensson Home, NavAir Corporation, Noctova RTO Sleep Solutions, RES Accessories, Relation Insurance Services, Rivero, Gordimer & Co., Sealy, Inc., Twin-Star Home International

CONCURRENT BREAKOUT SESSIONS

PACIFIC	MOUNTAIN	CENTRAL	EASTERN	EVENT
7:00 AM – 7:50 PM	8:00 AM – 8:50 PM	9:00 AM – 9:50 AM	10:00 AM – 10:50 PM	RTO Education Breakout Session – STORE MANAGERS TRACK Recapture Lost Revenue <i>Joe Pici, Professional Speaker – Pici & Pici Inc.</i>
7:00 AM – 7:50 PM	8:00 AM – 8:50 PM	9:00 AM – 9:50 AM	10:00 AM – 10:50 PM	RTO Education Breakout Session – DEALERS/OWNERS TRACK Leadership Through Turbulent Times <i>Lyn Leach, President – Ace Furniture & TV Inc., dba Ace Rent-To-Own</i> <i>Jill McClure, Executive Director – Association of Progressive Rental Organization</i> <i>Daniel Singh, CEO – Dial Rent to Own</i>
7:00 AM – 7:50 PM	8:00 AM – 8:50 PM	9:00 AM – 9:50 AM	10:00 AM – 10:50 PM	RTO Education Breakout Session – ALL AUDIENCES TRACK Product Demonstration & Training: Corsicana Mattress Company
7:00 AM – 7:50 PM	8:00 AM – 8:50 PM	9:00 AM – 9:50 AM	10:00 AM – 10:50 PM	RTO Education Breakout Session – ALL AUDIENCES TRACK Product Demonstration & Training: O'Rourke Sales Company
PACIFIC	MOUNTAIN	CENTRAL	EASTERN	EVENT
8:00 AM – 8:50 AM	9:00 AM – 9:50 AM	10:00 AM – 10:50 AM	11:00 AM – 11:50 AM	RTO Education Breakout Session – STORE MANAGERS TRACK Idea Lab: Delivery Rodeo 101 <i>Angie Brubaker, Director of Training and Development – SKC Enterprises Inc., dba Rent One</i> <i>Mike Simoncini, Director of Operations – Majik Enterprises International Inc., dba Majik Rent-To-Own</i>
8:00 AM – 8:50 AM	9:00 AM – 9:50 AM	10:00 AM – 10:50 AM	11:00 AM – 11:50 AM	RTO Education Breakout Session – DEALERS/OWNERS TRACK Change Your Altitude: A Leader's Perspective <i>Shirin Kanji, President – Impact RTO Holdings, dba Rent-A-Center</i> <i>Dan Fisher, Owner – Majik Enterprises International Inc., dba Majik Rent-To-Own</i>
8:00 AM – 8:50 AM	9:00 AM – 9:50 AM	10:00 AM – 10:50 AM	11:00 AM – 11:50 AM	RTO Education Breakout Session – ALL AUDIENCES TRACK Idea Lab: Going Live! Reach More Customers with Interactive Video <i>Brian Eckleberry, Director of Marketing and Merchandising – Ace Furniture & TV Inc., dba Ace Rent-To-Own</i>
8:00 AM – 8:50 AM	9:00 AM – 9:50 AM	10:00 AM – 10:50 AM	11:00 AM – 11:50 AM	RTO Education Breakout Session – ALL AUDIENCES TRACK Product Demonstration & Training: Whirlpool Corp.

RTO WORLD 2020 VIRTUAL | THE NATIONAL RENT-TO-OWN CONVENTION & TRADESHOW
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THURSDAY, SEPTEMBER 10 (continued)

CONCURRENT BREAKOUT SESSIONS

PACIFIC	MOUNTAIN	CENTRAL	EASTERN	EVENT
9:00 AM – 9:50 AM	10:00 AM – 10:50 AM	11:00 AM – 11:50 AM	12:00 PM – 12:50 PM	RTO Education Breakout Session – STORE MANAGERS TRACK Idea Lab: Being a Community Pillar During COVID-19 <i>Dale Anderson III, Store Manager – Jaguar Holdings LLC, dba Eagle Rental-Purchase</i> <i>Casey Fowler, Store Manager - SKC Enterprises Inc., dba Rent One</i>
9:00 AM – 9:50 AM	10:00 AM – 10:50 AM	11:00 AM – 11:50 AM	12:00 PM – 12:50 PM	RTO Education Breakout Session – ALL AUDIENCES TRACK Idea Lab: Employee Engagement & Retention Promotions Rachel Casey, Regional Manager Countryside Rentals Inc., dba Rent-2-Own
9:00 AM – 9:50 AM	10:00 AM – 10:50 AM	11:00 AM – 11:50 AM	12:00 PM – 12:50 PM	RTO Education Breakout Session – ALL AUDIENCES TRACK Product Demonstration & Training: Ashley Furniture Industries

PACIFIC	MOUNTAIN	CENTRAL	EASTERN	EVENT
10:00 AM – 1:00 PM	11:00 AM – 2:00 PM	12:00 PM – 3:00 PM	1:00 PM – 4:00 PM	RTO World Tradeshow
1:00 PM – 2:00 PM	2:00 PM – 3:00 PM	3:00 PM – 4:00 PM	4:00 PM – 5:00 PM	APRO Awards Celebration & Business Meeting <i>Sponsored by: Benefit Marketing Solutions and O'Rourke Sales Company</i>
2:00 PM – 2:30 PM	3:00 PM – 3:30 PM	4:00 PM – 4:30 PM	5:00 PM – 5:30 PM	APRO Winners Reception

FRIDAY, SEPTEMBER 11

PACIFIC	MOUNTAIN	CENTRAL	EASTERN	EVENT
7:00 AM – 11:00 AM	8:00 AM – 12:00 PM	9:00 AM – 1:00 PM	10:00 AM – 2:00 PM	RTO World Tradeshow