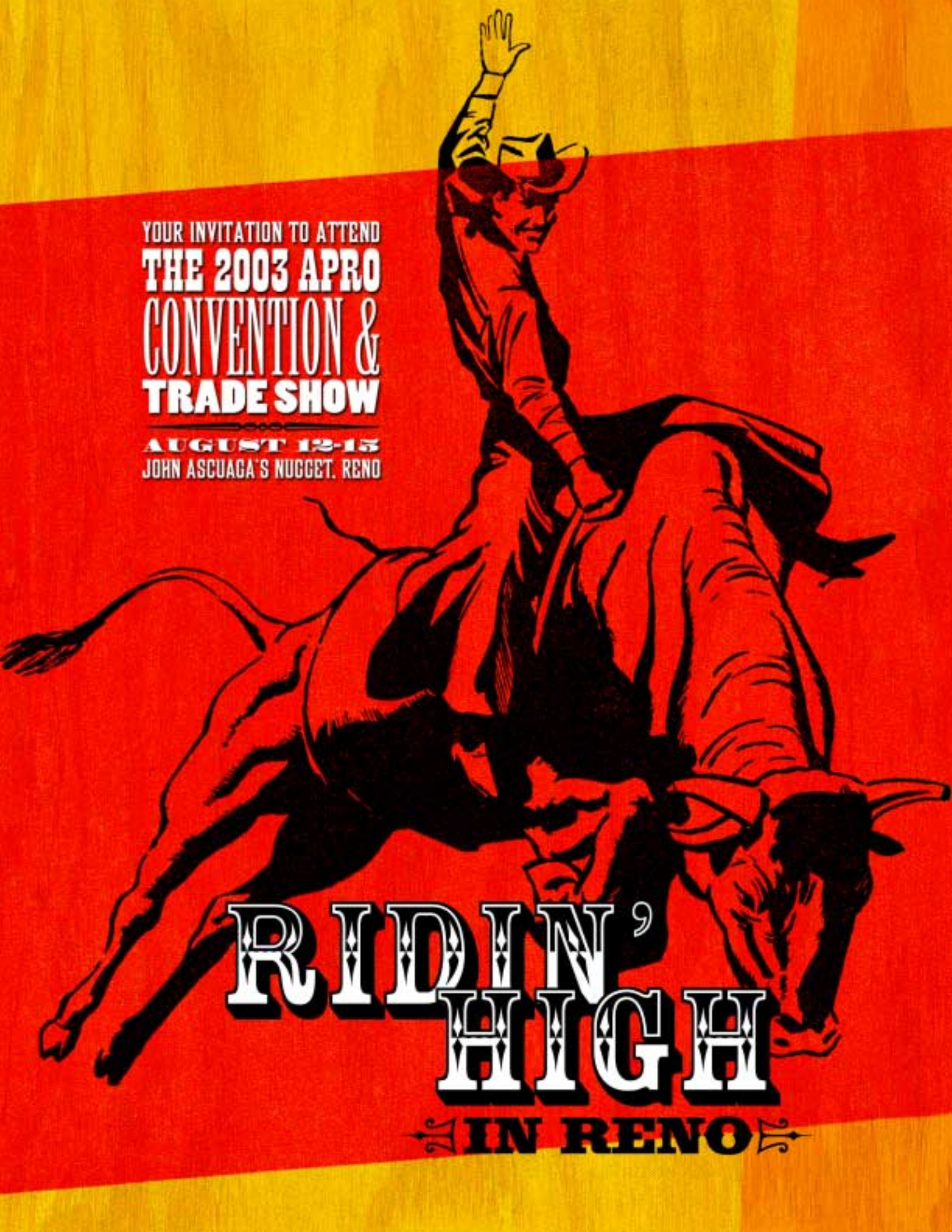


YOUR INVITATION TO ATTEND
**THE 2003 APRO
CONVENTION &
TRADE SHOW**

AUGUST 12-15
JOHN ASCUAGA'S NUGGET, RENO



**RIDIN'
HIGH**

IN RENO

RIDIN' HIGH IN RENO

YOUR INVITATION TO ATTEND
**THE 2003 APRO
CONVENTION &
TRADE SHOW**
AUGUST 12-15
JOHN ASCUAGA'S NUGGET, RENO

RENTAL DEALERS WILL ONCE AGAIN BE RIDING HIGH IN RENO THIS SUMMER AS THEY TRAVEL FROM FAR AND WIDE TO ATTEND THE 2003 APRO CONVENTION AND TRADE SHOW. GEARED SPECIFICALLY TO THE RENTAL-PURCHASE INDUSTRY, MORE THAN 100 VENDORS WILL FILL THE EXHIBIT HALL AND EDUCATIONAL SEMINARS COVERING TOPICS FROM MARKETING TO HISPANICS TO HOW TO SPOT A LIAR, WILL GUARANTEE A PROFITABLE JOURNEY FOR ALL WHO ATTEND. THE ASSOCIATION OF PROGRESSIVE RENTAL ORGANIZATIONS IS THE NATIONAL TRADE ASSOCIATION DEVOTED TO THE RENTAL-PURCHASE INDUSTRY, WHICH IS COMPOSED OF BUSINESSES THAT RENT FURNITURE, APPLIANCES, COMPUTERS, JEWELRY AND OTHER HOME PRODUCTS WITH AN OPTION OF OWNERSHIP. ALSO KNOWN AS RENT-TO-OWN, THIS IS A \$5.7 BILLION-A-YEAR INDUSTRY SERVING APPROXIMATELY 2.8 MILLION CUSTOMERS A YEAR.



→ RENO, NEVADA ←



It's no wonder that more than 5 million people visit Reno every year. A chain of high mountain peaks surround the region in every direction. The Truckee River flows through the heart of the city and among an eclectic mix of stately manors, quaint churches, sleek high rises, city parks and casinos. In addition to the area's spectacular beauty, Reno/Lake Tahoe offers an extraordinary mix of history and culture, world-class ski and golf resorts and 24-hour gaming and entertainment. APRO's 2003 host hotel, John Ascuaga's Nugget, is well-known for its beautiful accommodations, tasteful dining and resort luxury. And it's all there for you when you attend APRO's 2003 convention and trade show!

HIGHLIGHTS OF THE CONVENTION INCLUDE:

- FOURTH ANNUAL EMPLOYEE DAY
- 2003 RTO CUSTOMER OF THE YEAR AND EMPLOYEE OF THE YEAR AWARDS
- INDUSTRY UPDATES AND RTO SURVEY RESULTS
- EDUCATIONAL SEMINARS
- NETWORKING OPPORTUNITIES
- SOCIAL EVENTS WITH GREAT ENTERTAINMENT
- GOLF TOURNAMENT
- EXCITING LOCATION
- FIRST-CLASS ACCOMMODATIONS
- FREE TRADE SHOW

WHO ATTENDS THE APRO TRADE SHOW?

Large and small rental-purchase companies and their owners, managers and employees will be represented. More than 1,000 people attended the 2002 APRO show, including:

- Chief executives
- Chief financial officers
- Chief operating officers
- Corporate buyers
- Rental store owners
- Rental store senior-level executives
- Rental store managers
- Rental store management trainees
- Department executives
- Rental store employees

WHO EXHIBITS THE APRO TRADE SHOW?

At the 2002 annual convention and trade show, more than 100 companies exhibited products and services in more than 200 booths. The following are a few of the products and services categories already registered for the 2003 convention:

- Advertising/promotional
- Appliances
- Communications
- Computers/software
- Electronics
- Financial and special services
- Furniture and furniture accessories
- Jewelry
- Trucks



**TOM KITCHENS/
JOE EASON GOLF
TOURNAMENT**
WEDNESDAY, AUGUST 13,
THE LAKES COURSE
AT RED HAWK GOLF CLUB

The Lakes Course winds through the springs and wetlands of Red Hawk at Wingfield, an Audubon International Signature Sanctuary. This is a true risk-and-reward track in the Robert Trent Jones Jr. tradition. Miss your target and the penalty is severe, strike it true and the birdies will fly. The signature 17th is an all-water carry into the prevailing wind.

This tournament begins with a shotgun start at 7:30 a.m. It is always an early sellout, so be sure to register right away, as space is available on a first-come, first-served basis. Your space in the tournament cannot be reserved until payment has been received by APRO. The registration deadline is July 18 or when all tournament slots are filled, whichever comes first. The cost is \$100 per person. *Sponsored by Whirlpool Corp.*

WELCOME RECEPTION
TUESDAY, AUGUST 12

Get together with old friends and get acquainted with new ones. This reception is open to all APRO convention attendees. Special recognition will be given to new APRO members (since July 2002) and first-time APRO convention attendees. Light hors d'oeuvres and cash bar. Casual attire. *Sponsored by TRIB Group.*

**GALA COCKTAIL RECEPTION:
RIDIN', ROPIN' AND RENTIN'**
WEDNESDAY, AUGUST 13, PONDEROSA RANCH

What would a trip to Reno be without an excursion up to the beautiful Lake Tahoe area? By popular demand, APRO will again take its gala cocktail party to the mountains and return to the Ponderosa Ranch of Bonanza fame. Tour the ranch house, Hop Sing's kitchen, Ben Cartwright's library, the barns and the collections of antique farm equipment as well as the Optical Illusion Mine. Soak up the cowboy atmosphere at the Silver Dollar Saloon and watch out for the motley crew of Old West gunfighters. Complimentary Western barbeque and open bar. Western or casual attire. And bring a jacket—it gets chilly up in the mountains in the evening! *Co-sponsored by Alliance Computing Technologies, Florida State Games, Foresight, Philips Consumer Electronics, Rental Information Systems and Ther-A-Pedic.*

ANNUAL AWARDS RECEPTION AND BANQUET
FRIDAY, AUGUST 15

Comedian Rich Little will be on hand to lighten up the 2003 APRO Awards Reception and Banquet. Having amassed an impressive collection of 200 character impersonations, Little is guaranteed to generate more than a few laughs. From Frank Sinatra to Bill Clinton, Little stays busy perfecting his acts and adding new characters to impersonate. Join your peers for a fun-filled evening and for the presentation of the most coveted awards in the industry. Complimentary cocktails during reception. Cash bar during dinner. Semi-formal attire. *Reception sponsored by Thomson. Banquet sponsored by High Touch.*



APRO FOUNDATION SILENT AUCTION
THURSDAY, AUGUST 15

This year, the newly formed APRO Foundation will offer a silent auction during the 2003 Convention and Trade Show to raise funds for educational scholarships. Many great items will be on display in the APRO Hospitality Room during registration hours. All APRO members will have the opportunity to bid on these items, with the winners being announced in Friday's *Convention Daily*. APRO is soliciting items such as travel and vacations, automobiles and other prizes that wouldn't normally be obtainable through your rent-to-own business or vendors. If you have an item you wish to donate to this worthy cause, please call Richard May at the APRO office at 800/204-2776, ext. 104, or via e-mail at rmay@apro-rto.com.

**2003 KEYNOTE
ADDRESS, GENERAL
SESSION AND BUSINESS
MEETING**

THURSDAY, AUGUST 14

You will walk away from APRO's 2003 keynote address featuring Frank Maguire with "Maguire's Absolutes"—the immutable truths and practical skills that contributed to the success of Kentucky Fried Chicken and Federal Express.

"Maguire's Absolutes" is about the passion, ambition, imagination, skill and obstacles faced by a 70-year-old Kentucky Colonel in a white suit selling chicken in a cardboard box and a 28-year-old Marine seeking his fortune after serving in Vietnam.



One of corporate America's proven achievers and innovators, Maguire was a founding senior executive at Federal Express and served in a variety of senior executive positions with Kentucky Fried Chicken, ABC and American Airlines during benchmark years in the history of each.

In the 1960s, Maguire served in the executive offices of Presidents Kennedy and Johnson. He was one of five invited to the table to initiate Project Headstart.

Today, Maguire is head of Maguire Communications, a global communications and consulting firm in Westlake Village, CA.

In addition to the keynote address, an overview of Association activities and the election of APRO board members will be included in this meeting.

Winners of the 2003 Rental-Purchase Employee of the Year and Customer of the Year contest will be announced. Following the meeting, Maguire will assist in the ribbon cutting and champagne welcome ceremony to open the 2003 APRO trade show.

Keynote speaker sponsored by G.E. Appliances. Champagne welcome sponsored by Imagery Marketing Consultants.



TUESDAY, AUGUST 12

- 2-6 p.m. Early registration
- 2-6 p.m. APRO hospitality room open—APRO members only (*sponsored by Colortyme*)
- 5-6 p.m. APRO board meeting
- 6-8 p.m. Welcome reception (*sponsored by TRIB Group*)

WEDNESDAY, AUGUST 13

- 7:30 a.m.—12:30 p.m. Golf tournament at Red Hawk (*sponsored by Whirlpool*)
- 9 a.m.—5 p.m. Registration
- 9 a.m.—10 p.m. Exhibitor set-up
- 9 a.m.—5 p.m. APRO hospitality room—APRO members only (*sponsored by Colortyme*)
- 2:15—5:30 p.m. Educational seminars (*refreshment break sponsored by RES Accessories*)
- 6-11 p.m. Gala cocktail reception: Ridin', Ropin' and Rentin', Ponderosa Ranch (*co-sponsored by Alliance Computing Technologies, Florida State Games, Foresight, Philips Consumer Electronics, Rental Information Systems and Ther-A-Pedic*)

THURSDAY, AUGUST 14

- 7:30-10 a.m. Exhibitor breakfast/training session
- 8:30 a.m.—5 p.m. Registration
- 8:30 a.m.—5 p.m. APRO hospitality room—APRO members only
- 9-11 a.m. General session and business meeting (*keynote address sponsored by G.E. Appliances*)
- 11 a.m. Exhibit hall ribbon-cutting ceremony and champagne welcome (*sponsored by Imagery Marketing Consultants*)
- 11 a.m.—6 p.m. Exhibit hall open
- 12:30-2:30 p.m. Spouse/guest program
- 3-4 p.m. Ice cream break in exhibit hall (*sponsored by Ashley Furniture*)
- 3-6 p.m. Employee Day workshop (complimentary to store-level employees of registered companies)
- 6-7:30 p.m. APRO president's reception honoring state presidents, congressional leadership and political action committee contributors (*sponsored by Strategic Marketing Associates*)

FRIDAY, AUGUST 15

- 8:30 a.m.—1 p.m. Registration
- 8:30 a.m.—1 p.m. Exhibit hall open
- 8:30-9:30 a.m. Complimentary continental breakfast in exhibit hall (*sponsored by Klausner*)
- 9-10 a.m. APRO board meeting and election of officers
- 1-6 p.m. Educational seminars (*refreshment breaks sponsored by Zenith*)
- 1-6 p.m. Exhibitor tear-down
- 7-8 p.m. Awards reception (*sponsored by Thomson*)
- 8-10 p.m. Awards banquet, featuring Rich Little (*sponsored by High Touch*)

OTHER SPONSORS: complimentary massage station by TRIB Group; APRO *Convention Daily* and badge neck cords by BDI—Laguna; registration computers by Alliance Computing Technologies; Internet Café by Alliance Computing Technologies and RSSS; registration electronics by Philips Consumer Electronics and registration bags by Inform Business Services and Strategic Marketing Associates.

EMPLOYEE DAY

To show appreciation to one of our industry's most important assets, the fourth annual "Rent-To-Own Employee Day" will be held on Thursday, August 14. From 3 to 6 p.m., an employee workshop will be offered on a complimentary basis to all store-level employees of companies that have at least one paid full registrant attending the convention. Store-level RTO employees are invited to attend the following:

WEDNESDAY, AUGUST 13

6-8 p.m. Welcome reception (sponsored by TRIB Group)

THURSDAY, AUGUST 14

9-11 a.m. APRO general session and business meeting (keynote sponsored by G.E. Appliances)

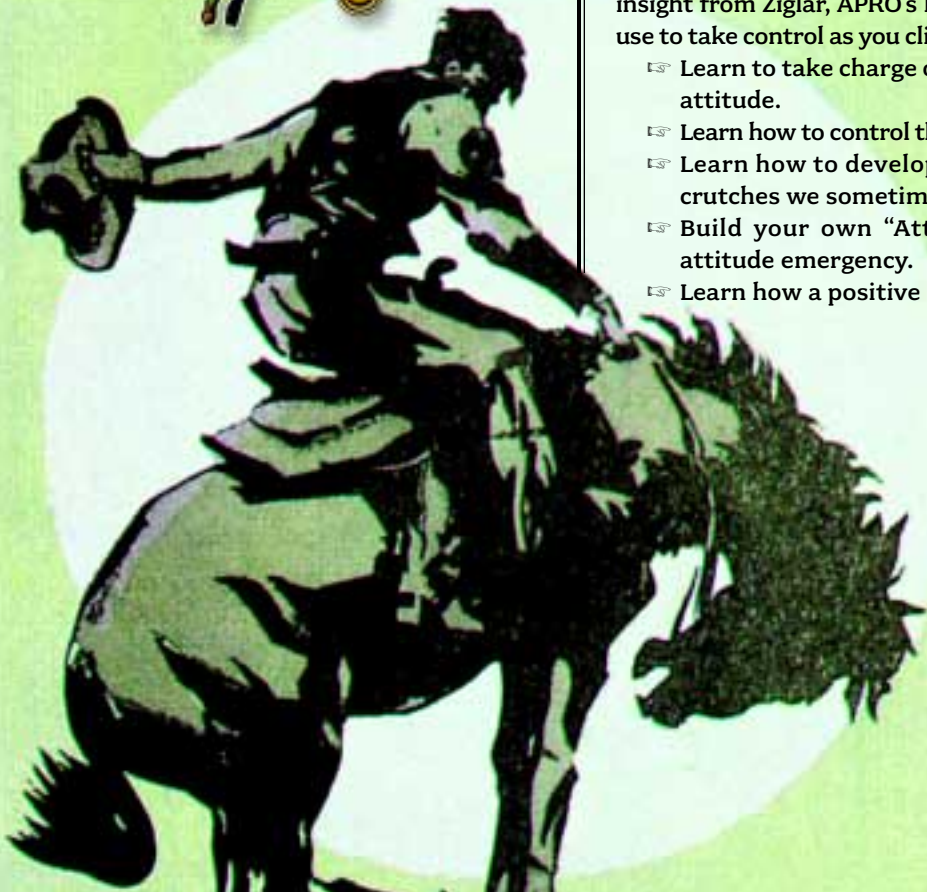
11 a.m.-6 p.m. APRO exhibit hall grand opening and champagne welcome

3-6 p.m. Employee workshop: *Where are You Headed?* Keith Carrico, Innovative Insights

Zig Ziglar, one of the top experts in the country on attitude and motivation wrote, "Your attitude determines your altitude." Using this basic insight from Ziglar, APRO's Employee Day provides some tools you can use to take control as you climb to new heights in your RTO career.

- ☞ Learn to take charge of your body to immediately improve your attitude.
- ☞ Learn how to control the "triggers" that cause attitude nose-dives.
- ☞ Learn how to develop positive alternatives to those attitude crutches we sometime use.
- ☞ Build your own "Attitude Improvement Kit" for use in an attitude emergency.
- ☞ Learn how a positive attitude powers your success.

IF YOU CHOOSE TO HAVE YOUR EMPLOYEES ATTEND THE REMAINDER OF THE CONVENTION, A SPECIAL REGISTRATION FORM WITH A SPECIAL PRICE IS INCLUDED IN THIS PACKET ON PAGE 10.



RENTAL INDUSTRY TRADE SHOW

APRO's exhibit hall is dedicated specifically to the rent-to-own industry and John Ascuaga's Nugget again plays host to this premier industry event. You will be able to view more than 200 booths displaying products targeted to our industry: appliances, electronics, furniture, jewelry, special services



and more. APRO encourages you and your company to "Buy APRO" by taking advantage of vendor specials during the show.

Admission to the trade show is complimentary for those involved in the rental industry. Proper business identification is required to receive an entrance badge.



2003 RTO EMPLOYEE OF THE YEAR AND RTO CUSTOMER OF THE YEAR

This popular contest enters its fourth year and the search is on for the best in the industry. APRO's annual Rental Employee of the Year and Customer of the Year Contest will be recognized with presentations at the general session. This year's entries again show the warm relationship between your customers, employees, company and the RTO industry. Many companies are holding their own contests as well as entering their employees and customers in APRO's national contest. Look around—you may have the winner! Winners receive a complimentary trip to this year's convention. Call APRO or visit www.APROvision.org for contest entry information.

RENTAL ADVERTISING EXCELLENCE AWARDS

Winners of the prestigious RAE awards will be on display during the APRO convention. The winning print, television and radio advertisement entries set new stan-

dards every year. Entries developed by rental dealers and entries developed by advertising agencies were judged separately. Check out this year's winners in the exhibit hall.

SEMINARS

WEDNESDAY, AUGUST 13	CENTRAL PACIFIC ABC	SOUTHERN PACIFIC ABG	SOUTHERN PACIFIC C	SOUTHERN PACIFIC D	SOUTHERN PACIFIC EF
2:15-3:45 p.m.	Anatomy of a Rental Store Frank Matthews, Decision Maker	Rental Round Table: Hot Topics in Rent-to-Own Today Amy Zeller-Fankhauser, City Rentals	2003 RTO Legal Update Ed Winn III APRO's General Counsel	Driving for Profit and Safety Jim Kaelin, Texas Department of Public Safety, retired	Exciting Times in RTO Ernie Lewallen, United Household Rentals
4-5:30 p.m.	Anatomy of a Rental Store Frank Matthews, Decision Maker	The Employees' Return on Investment Frank Maguire, Maguire Communications	State Presidents' Workshop "Tiger" John Cleek, Cleek's Rent-To-Own	Driving for Profit and Safety Jim Kaelin, Texas Department of Public Safety, retired	2003 RTO Statistical Survey Results Thomas Noon and Mark Peterson
FRIDAY, AUGUST 15	CENTRAL PACIFIC ABC	SOUTHERN PACIFIC ABG	SOUTHERN PACIFIC C	SOUTHERN PACIFIC D	SOUTHERN PACIFIC EF
1-2:30 p.m.	The Pinocchio Response: How to Spot a Liar Larry Helms, PhD	U.S. Latinos: A Marketer's Dream Kelly McDonald, McDonald Marketing	A Sense of Purpose Larry Sutton, Rent N Roll	Setting the Standard for RTO Cary McPherson, Power Basics	Rental Round Table: How to Grow Your Store Count Shannon Strunk Baber's Inc.
2:45-4:15 p.m.	Leadership in Uncertain Times Elly Valas, NARDA	U.S. Latinos: A Marketer's Dream Kelly McDonald, McDonald Marketing	All in the Family Business Steve Raymond, Raymond Institute	Setting the Standard for RTO Cary McPherson, Power Basics	Rental Round Table: How to Grow Your Store Revenue Kevin Quinn, Quality Rentals
4:30-6 p.m.	Leadership in Uncertain Times Elly Valas, NARDA	The Pinocchio Response: How to Spot a Liar Larry Helms, PhD	All in the Family Business Steve Raymond, Raymond Institute	Exciting Times in RTO Ernie Lewallen, United Household Rentals	HDTV: How to Maneuver the Maze of New Products Panel discussion

SEMINAR BREAKS SPONSORED BY RES ACCESSORIES AND ZENITH



REGISTRATION IN THREE EASY STEPS

HOTEL RESERVATIONS. The deadline is July 7 to guarantee the special APRO rate of \$93 single/double at John Ascuaga's Nugget. Call 800/648-1177 and ask for the APRO room rate. **PLEASE NOTE:** it is very important that all APRO attendees book their hotel room through the APRO room block by calling John Ascuaga's Nugget. Online reservations will not be credited to the APRO room block. To encourage reservations through the APRO block, there will be a drawing of those who book through the APRO block. The winner will receive a room free of charge for four nights during the convention.

AIRLINE/CAR RENTAL RESERVATIONS. You can find discount travel Web sites on the APRO Web site at www.APROvision.org. Simply go to "Travel Channel" and click on "Travel Center" for links to all major airlines and discount travel sites. Remember to book your flights early, as each airline offers a limited number of discounted seats. Once those are taken, you may have to book at a higher price.

APRO CONVENTION REGISTRATION. To receive the discounted registration rate, your registration form must be received by July 7. The final pre-registration deadline is July 18. After July 18, registrations will be accepted on-site only at the convention. Call 800/204-2776 for additional registration forms or visit www.APROvision.org to register on APRO's Web site.

IMPORTANT DATES

JULY 7: LAST DAY TO MAKE HOTEL RESERVATIONS.

THE APRO ROOM BLOCK WILL BE RELEASED AFTER THIS DATE. JULY 7 IS ALSO THE LAST DAY FOR THE EARLY REGISTRATION DISCOUNT.

JULY 18: FINAL DEADLINE FOR CONVENTION PRE-REGISTRATION (ON-SITE REGISTRATIONS WILL BE TAKEN AT THE CONVENTION). JULY 18 IS ALSO THE FINAL DAY APRO WILL ACCEPT REGISTRATION CANCELLATIONS.



FOR ADDITIONAL INFORMATION ONLINE

JOHN ASCUAGA'S NUGGET:
WWW.JANUGGET.COM

RENO:
WWW.RENO.COM

RENO/ LAKE TAHOE:
WWW.RENOLAKETAHOE.COM/ABOUT/RLT/HISTORY/

APRO:
WWW.APROVISION.ORG

APRO'S 2003 TRADE SHOW EXHIBITORS [AS OF APRIL 28, 2003]

ABS Artistic Jewelry
Acme Furniture
Alliance Computing Technologies
Almo Corp.
Ashley Furniture Industries
BDI-Laguna
BenchCraft/Berkline LLC
Benefit Marketing Solutions
Bernards
Jerry Bogo Co.
Bonnie The Flyer Specialist/
America On Hold
Botanical Silk Accents
Bowman Displays Digital Imaging
Bradlin & Associates
Bryce Co.
Budget Phone
Cal Lighting
Candidate
Cat Communications International
Central File
Claude Gable Co.
Coaster Co. of America
ColorTyme
Commander Computers/
TEG Micro
Continental Jewelry Express
Crosley Corp.
DPI Teleconnect
Dell Computer Corp.
DuoCard
FLX-Industries
Fashion Craft Jewelry

Florida State Games
Foresight
Fouts Bros. Isuzu-GMC Truck
G&G Graphics and Promotions
GE Appliances
General Furniture Design
Global Trading
Good Companies
Hart Furniture
High Touch
Home Line Industries
The Hoover Co.
Ideal Software Systems
Imagery Marketing.
Inform Business Services
Innovative Insights
Innovex Home Products Corp.
Ital Art Design
JVC Corp.
Kelley Commercial Trucks
Klaussner Furniture
Kodiak Furniture
Legends Furniture
Mail South
Maytag Appliances
Michels & Co.
Mirror Dynamics Ltd.
Motivated Marketing
Next Dimension Studios
Nova Lighting
Office Star Products
Philips Consumer Electronics
Pioneer Furniture
Practical Promotions
Primo International
Progressive Furniture

Protect.A.Bed
RES Accessories
RSSS
RTO Insurance
RTO PRO Software
RTO/Arts
Rent 'N' Roll
Rental Information Systems
Republic Bank & Trust Co.
River City Bank Dollar\$\$ Direct
Sealy Mattress Co.
Sears Contract Sales
Shoppers View
Simmons Co.
South Shore Industries
Southern Dreams
Southern Rings
Sportworx
Standard Furniture
Steve Silver Co.
Strategic Marketing Associates
TRIB Group
Tech of California
Tele-Track
Ther-A-Pedic International
Thomson multimedia
United Distributors
United Furniture Industries
United Sleep Products
Vaughan-Bassett Furniture
Welton Sound Systems USA
Whirlpool Corp.
Zenith Electronics Corp.

FOR MORE INFORMATION

CALL SHELLEY MARTINEK AT 800/204-2776, EXT. 109.
SEND E-MAIL INQUIRIES TO SMARTINEK@APRO-RTO.COM.
FAX REGISTRATION FORMS TO 512/794-0097 OR REGISTER ONLINE AT WWW.APROVISION.ORG. FOR INFORMATION ON EXHIBITING, CONTACT CINDY FERGUSON [CFERGUSON@APRO-RTO.COM] OR CAROLYN MAY [CMAY@APRO-RTO.COM] AT 800/204-2776.

APRO 2003 EMPLOYEE DAY REGISTRATION

AVAILABLE TO STORE-LEVEL EMPLOYEES ONLY WHOSE COMPANY HAS AT LEAST ONE FULL-PAID REGISTRATION TO THE APRO 2003 CONVENTION

Name _____
 Company _____
 Address _____
 City _____ State _____ Zip code _____
 Telephone (_____) _____ Fax (_____) _____
 Name of full-paid registrant from your company _____

COMPLIMENTARY EMPLOYEE DAY REGISTRATION INCLUDES ENTRANCE INTO THE EMPLOYEE DAY WORKSHOP LISTED ON PAGE 6 OF THIS BROCHURE, AS WELL AS ENTRANCE TO THE WELCOME RECEPTION, APRO GENERAL SESSION AND THE EXHIBIT HALL. THE FOLLOWING OPTIONAL EVENTS ARE ALSO AVAILABLE A LA CARTE:

OPTIONAL EVENTS

Check additional events you will attend and enclose payment information:

- Gala Reception: "Ridin', Ropin' and Rentin'," Reception and Awards Banquet, featuring Rich Little, Ponderosa Ranch, August 13: \$85 August 15: \$100
 Regular seminar sessions, August 13 and 15: \$295 Employee full registration (all paid events listed above): \$425

PAYMENT METHOD (FOR OPTIONAL EVENTS ONLY)

My check is enclosed and made payable to APRO
 Charge my credit card: American Express MasterCard Visa
 Credit card number _____ Expiration date _____
 Signature _____ Name on card _____

PLEASE MAIL OR FAX THIS FORM BY JULY 7 TO:
 ASSOCIATION OF PROGRESSIVE RENTAL ORGANIZATIONS, 1504 ROBIN HOOD TRAIL, AUSTIN, TEXAS 78703
 FAX 512/794-0097

APRO 2003 TOM KITCHENS/JOE EASON GOLF TOURNAMENT REGISTRATION

7:30 A.M., AUGUST 13, RED HAWK GOLF CLUB (BUSES DEPART FROM JOHN ASCUAGA'S NUGGET AT 6:30 A.M.)
 REGISTRATION DEADLINE IS JULY 7. SPACE IS LIMITED AND ASSIGNED ON A FIRST-COME, FIRST-SERVED BASIS. SPACE IN THE TOURNAMENT CANNOT BE RESERVED UNTIL PAYMENT IS RECEIVED BY APRO. PLEASE SUBMIT THIS FORM WITH THE CONVENTION REGISTRATION FORM AT RIGHT. A SEPARATE FORM IS REQUIRED FOR EACH PLAYER.
 THIS FORM MAY BE PHOTOCOPIED.

Name _____ Handicap or average score _____
 Requested team (if possible) _____

Note: If a specific team is desired, make sure that every member of the team completes the line above, indicating the same participants.

Convention attendee affiliation: vendor rental dealer guest/spouse

Shirt size: S M L XL XXL

Rental clubs will be the responsibility of the golfer and will be paid directly to the golf course on the day of tournament. Please indicate if you would like to reserve clubs: Rental clubs: \$40 Right-handed Left-handed

SPONSORED BY WHIRLPOOL CORP.

APRO 2003 CONVENTION AND TRADE SHOW ATTENDEE REGISTRATION

- PLEASE USE THE SEPARATE "EMPLOYEE DAY" REGISTRATION FORM IN THIS BROCHURE FOR STORE-LEVEL EMPLOYEES.
- EXHIBITORS SHOULD NOT USE THIS FORM AS THEY WILL RECEIVE A SPECIAL BADGE FORM WITH EXHIBITOR INFORMATION.
- PRINT OR TYPE, ONE FORM PER REGISTRANT AND SPOUSE/GUEST. (PERSONAL GUEST IS DEFINED AS "SIGNIFICANT OTHER" OR IMMEDIATE FAMILY MEMBER NOT EMPLOYED BY YOUR COMPANY.) A CONFIRMATION WILL BE SENT TO YOU FROM THE APRO OFFICE ONE WEEK PRIOR TO THE CONVENTION.
- IF YOUR REGISTRATION IS RECEIVED IN OUR OFFICE AFTER JULY 18, IT WILL BE TREATED AS AN ON-SITE REGISTRATION AND NO CONFIRMATION WILL BE SENT.

REGISTER ONLINE AT WWW.APROVISION.ORG. HOTEL RESERVATIONS AT JOHN ASCUAGA'S NUGGET MUST BE MADE BY CALLING THE HOTEL IN ORDER TO GET THE APRO GROUP RATE.

Last name _____ First name (for badge) _____
 Company name _____
 Company mailing address _____
 City _____ State _____ Zip code _____
 Business phone (_____) _____ Fax (_____) _____ E-mail _____
 Special needs? _____

Is your company a member of APRO? Yes No Is this the first APRO Convention you will have attended? Yes No

Attendee type: Rental dealer Non-exhibiting vendor Other _____

Job title: Owner Executive officer District manager Store manager Account manager Other _____

What is the size of your company? 1 to 2 stores 3 to 12 stores 13 to 25 stores 26 to 100 stores 101 + stores

Spouse/guest last name _____ First name (for badge) _____

Child (12 and under) last name _____ First name (for badge) _____

FULL REGISTRATION INCLUDES:

- Welcome Reception, August 12
- Gala Cocktail Reception, August 13
- Awards Reception and Banquet, August 15
- All educational seminars, August 13 and 15
- General session and keynote, August 14
- Entrance to exhibit hall, August 14 and 15

FULL REGISTRATION DOES NOT INCLUDE:

- APRO Golf Tournament
- Guest program is included in spouse/guest registration only

SPECIAL SAVINGS

APRO offers discounts for multiple attendees from the same company. To qualify for discounts, multiple registrations must be sent to the address on this form, along with full payment. If registrations are not sent together, they will be charged at the higher rate. Please—no exceptions!

CONVENTION ATTENDEE	FULL REGISTRATION (AFTER JULY 7)	DISCOUNT RATE FOR REGISTERING BEFORE JULY 7
<input type="checkbox"/> First through third APRO member from same company	\$450	\$425
<input type="checkbox"/> Fourth APRO member and over from same company	\$425	\$395
<input type="checkbox"/> Non-member	\$625	\$595
<input type="checkbox"/> Spouse/guest. Includes spouse program August 14 You must indicate in advance if you plan to attend the guest program: <input type="checkbox"/> Will attend <input type="checkbox"/> Will not attend	\$325	\$295
<input type="checkbox"/> Child (12 and under only)	\$95	\$75

A LA CARTE (FOR THOSE WHO DO NOT PURCHASE FULL REGISTRATION)

A la carte prices allow entrance only to individual functions as listed:	APRO member	Non-member
<input type="checkbox"/> Exhibit hall only (will not allow entrance to seminars or social functions)	FREE	FREE
<input type="checkbox"/> Seminars, August 13 and 15	\$295	\$450
<input type="checkbox"/> Gala Cocktail Reception, August 13	\$85	\$85
<input type="checkbox"/> Reception and Annual Awards Banquet, August 15	\$100	\$100
<input type="checkbox"/> Guest/Spouse Luncheon, August 14	\$25	\$25

OPTIONAL EVENT

GOLF TOURNAMENT: I will be attending the 2003 APRO Tom Kitchens/Joe Eason Golf Tournament. (Complete the separate Golf Tournament registration form at left and include it with this form. Cost is \$100 per player.) \$ _____

ADD ALL FEES DUE AND ENTER TOTAL HERE

TOTAL \$ _____

My check is enclosed and made payable to APRO. Charge my credit card: American Express MasterCard Visa

Credit card number _____ Expiration date _____

Signature _____ Name as it appears on card _____

PLEASE MAIL OR FAX THIS FORM, WITH PAYMENT INFORMATION, TO:

APRO ASSOCIATION OF PROGRESSIVE RENTAL ORGANIZATIONS
 1504 ROBIN HOOD TRAIL, AUSTIN, TEXAS 78703
 800/204-2776; FAX 512/794-0097; WWW.APROVISION.ORG

CANCELLATIONS WITH A \$25 SERVICE CHARGE ACCEPTED BEFORE JULY 18. NO REFUNDS WILL BE ISSUED AFTER JULY 18.

THIS FORM MAY BE PHOTOCOPIED. YOU CAN ALSO REGISTER ONLINE AT WWW.APROVISION.ORG